

Alibaba.com Gold Plus Supplier



Assessment Report

Presented to

Ningbo Changer Electron Co., Ltd.

宁波辰佳电器有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	No. 317, Xingci Sixth Road, Hangzhouwan New District, Cixi City, Ningbo City, Zhejiang Province, China
City / Country:	Ningbo / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	changerchina
Gold Supplier Company Name:	Ningbo Changer Electron Co., Ltd.
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Service Provided by SGS
Report No.: 20672711_P+T



Report Number:	20672711_P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	01/Jul./2020	Report Date:	01/Jul./2020
Assessor's Name:	Ray Li	Validity Period:	02/Jul./2020 -- 01/Jul./2021
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91330201717227157H
Year Established:	28/Dec./1998	Validity Period:	28/Dec./1998 -- 27/Dec./2028
Export Experience:	22	Industry Experience:	22
Registered Address:	No. 317, Xingci Sixth Road, Hangzhouwan New District, Cixi City, Ningbo City, Zhejiang Province, China		
Company Address:	No. 317, Xingci Sixth Road, Hangzhouwan New District, Cixi City, Ningbo City, Zhejiang Province, China		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Ningbo Market Supervision Administration Bureau
Registered Capital:	RMB 58,000,000		
Corporate Representative:	Mr. Longjiang Chen		
Industry:	Refrigerators & Freezers; Showcase; Home Heaters		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input checked="" type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: 300000 m ²			
Number of Building(s): 8			
Office Size: 3194 m ²			

Section 2: Human Resources

Human Resources

2.1 Company Chart

```
graph TD; GM[GM] --- ViceGM[Vice GM]; GM --- Finance[Finance Dept.]; GM --- Purchase[Purchase Dept.]; GM --- Sales[Sales Dept.]; GM --- Admin[Admin. Dept.]; GM --- Technology[Technology Dept.]; GM --- QC[QC Dept.]; GM --- Production[Production Dept.]
```

2.2 Employee Headcount

Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	3	0	3
Finance Dept.	10	0	10
Purchase Dept.	10	0	10
Sales Dept.	60	0	60
Admin. Dept.	100	0	100
Technology Dept.	200	0	200
QC Dept.	106	0	106
Production Dept.	1510	0	1510
Total Number:	2000	0	2000

2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

Section 3: Current Export Situation

Current Export Situation

There is/are 50 foreign trading employee(s) in the company.

Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	20	N/A	N/A	N/A
11-20 Years	10	N/A	N/A	N/A
6-10 Years	10	N/A	N/A	N/A
2-5 Years	10	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A

Does the company have a valid export license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Export License Registration No.:	02821022
Total Revenue (Previous Year):	Confidential
Total Export Revenue (Previous Year):	Confidential
Estimated Export Revenue (Current Year):	Confidential
Trade Agents Employed Overseas:	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Nearest Port:	Ningbo Port, Shanghai Port
Accepted Payment Terms	<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR
Accepted Payment Type:	<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker

Average lead time from product order confirmation to production delivery (products exiting the factory):

Product Category	Num	Unit
Freezer	30	Days
Cake Showcase	30	Days
Upright Showcase	30	Days
Refrigerator	30	Days
Heater	30	Days

Average Sampling Time

Product Category	Lead Time
Freezer	7 Days
Cake Showcase	7 Days
Upright Showcase	7 Days
Refrigerator	7 Days
Heater	7 Days

The Shortest Sampling Time

Product Category	Shortest Lead Time
Freezer	7 Days

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution(Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	10
South America	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	10
Eastern Europe	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	5
Southeast Asia	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	5
Africa	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	25
Oceania	N/A	0	0
Mid East	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	5
Eastern Asia	N/A	0	0
Western Europe	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	5
Central America	N/A	0	0
Northern Europe	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	5
Southern Europe	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	5
South Asia	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	15
Domestic Market	Freezer; Cake Showcase; Upright Showcase; Refrigerator; Heater	Confidential	10
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity(Previous Year)				
Confidential				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Freezer	90,000 Pcs / Month	Confidential		
Cake Showcase	5,000 Pcs / Month	Confidential		
Upright Showcase	20,000 Pcs / Month	Confidential		
Refrigerator	15,000 Pcs / Month	Confidential		
Heater	100,000 Pcs / Month	Confidential		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Paint Line	N/A	1	5	Acceptable
Spray Paint Line	N/A	1	5	Acceptable
Box Foaming Machine	N/A	45	5	Acceptable
Return Pump	N/A	5	8	Acceptable
Injection Machine	N/A	71	8	Acceptable
Punch Machine	N/A	30	7	Acceptable
Door Body Foaming Machine	N/A	35	10	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Salt Spray Test Machine	N/A	10	2	Acceptable
Water Test Of Refrigerating Tube	N/A	5	2	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
5.6 if the factory has testing capability(including qualified staff, equipment and method or certified by any organization & 3rd parties & client)		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.7 Subcontractors Type		<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other		
5.8 Equipment Number		N/A		
5.9 Production Line Number		N/A		



5.10 Work Instruction	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5.11 Clear Production Process	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5.12 Production Management System	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
5.13 Production Control Capability	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No

Section 6: Quality Assurance

Quality Assurance					
6.1.1 Quality Management System Certification					
Certification	Certified By	Certificate No.	Business Scope	Validity Date	
ISO 9001:2015	Bver Win Quality Certification Center	021518Q	Design, Production and Sales of Refrigerator, Freezer and Washing Machine	14/May./2018 -- 13/May./2021	
ISO 14001:2015	Bver Win Quality Certification Center	021518E	The Environmental Management Activities Related to Design, Production and Sales of Refrigerator, Freezer and Washing Machine	14/May./2018 -- 13/May./2021	
OHSAS18001:2007	Bver Win Quality Certification Center	021518S	The Occupational Health and Safety Management Activities Related to Design, Production and Sales of Refrigerator, Freezer and Washing Machine	14/May./2018 -- 13/May./2021	
6.1.2 Product Certification					
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date	
CB	Intertek	SG ITS-20827	Chest Freezer	18/May/2018 -- 31/Dec./2049	
ETL	Intertek	141200510HZH-001	Beverage Cooler	12/Feb./2015 -- 31/Dec./2049	
GS	Intertek	13HZH0469-03	Oil radiator for household use	30/Apr./2020 -- 31/Dec./2049	
6.2 Testing Report					
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date	
N/A	N/A	N/A	N/A	N/A	
6.3 Quality Control Management					
Item	Content	Observations /Comments			
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No			
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM -- Mr. Longjiang Chen			
6.3.4	How many QA/QC inspectors in total?	106			
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No. of Employees in Each Production Line:			
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
Workshop	6	1504	106

6.3.5 Average Guarantee Time	
Product Category	Guarantee Time
Freezer	1 Year
Cake Showcase	1 Year
Upright Showcase	1 Year
Refrigerator	1 Year
Heater	1 Year

6.3.6 The Longest Guarantee Time	
Product Category	Guarantee Time
Freezer	1 Year

6.3.7 Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
---	---

6.4 Supplier Management		
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No

6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input checked="" type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input checked="" type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.6 Overseas After Sales Service		
Item	Content	Observations /Comments
6.6.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input type="checkbox"/> Other
6.6.3	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No

6.6.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input type="checkbox"/> Other
Quality Management Process		
Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential
Received the second-party or the third-party inspection records (inspection report)		
Photo 1	Photo 2	Photo 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>15</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	15		11-20 Years	10
Junior College	0		6-10 Years	5
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2017 2 1694964. 6	The utility model relates to a cabinet door assemble on a refrigerator	The patent for utility model	20/Jul./2018 -- 19/Jul./2028	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
9812174	Refer to the Photo	Category 11	21/Jul./2013 -- 20/Jul./2023	Photo in Section 11 (Trademark Photos)
39141905	Refer to the Photo	Category 11	28/Apr./2020 -- 27/Apr./2030	Photo in Section 11 (Trademark Photos)
The Average Time For New Products Launched				
Product Category		Lead Time		
Freezer		6 Months		
Cake Showcase		6 Months		
Upright Showcase		6 Months		
Refrigerator		6 Months		
Heater		6 Months		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
Freezer		6 Months		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		

Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	CAD, Pro/E
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input checked="" type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
What level of design services are provided?	<input checked="" type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input checked="" type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product
New Products Launched quantity for each year	
Product Category	Num Unit
Freezer	10 Pcs
Cake Showcase	10 Pcs
Upright Showcase	10 Pcs
Refrigerator	10 Pcs
Heater	10 Pcs
8.2 R&D Real Case Description	



Customer's Name		Confidential	
Customer's Location		Confidential	
Customer's Industry:		Confidential	
Order's Requirement Description:		Confidential	
8.3 Design Process			
Process 1	Process 2		Process 3
Confidential↴	Confidential↴		Confidential↴
Confidential	Confidential		Confidential
8.4 Design Devices			
Device 1	Device2		Device3
N/A	N/A		N/A



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand the oversea markets	2021

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Punching		Injection		Plastic Uptake
4		5		6	
	Painting 1		Painting 2		Finishing Foaming
7		8		9	
	Assembly		Packing & Test		Raw Material Of Foam
10		11	N/A	12	N/A
	Production Of Foam		N/A		N/A

Section 11: Certification& Photos

Certification & Photos

Certification & Photos -- Business License (Original)



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Permit for Opening Bank Account

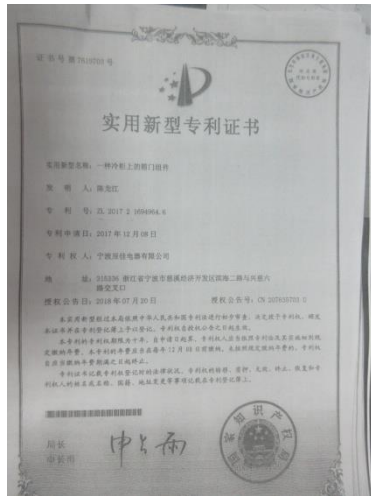


Certification & Photos -- Import and Export Enterprise Registration



Patent Photos

Certification & Photos -- Patent

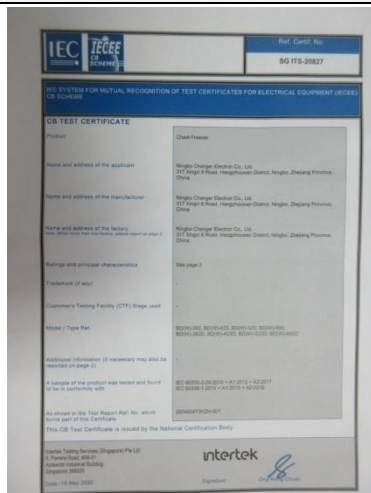


N/A

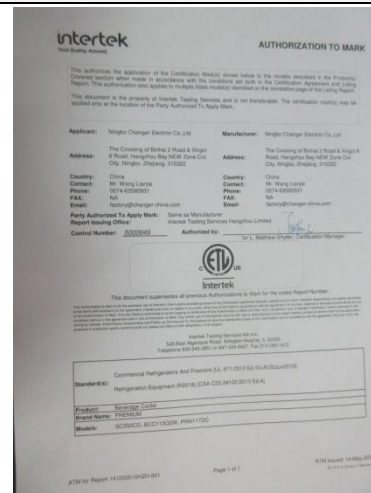
N/A

Product Certification Photos

Certification & Photos -- CB



Certification & Photos -- ETL



Certification & Photos -- GS



N/A

N/A



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Assessment Report

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Quality Management System Certification Photos

Certification & Photos -- ISO9001



Certification & Photos -- ISO14001



Certification & Photos -- OHSAS 18001



N/A

N/A

Trademark Photos

Certification & Photos -- Trademark



Certification & Photos -- Trademark



Section 12: Company and Product Samples

Company and Product Samples	
Company Gate 	Workshop 
Product Sample 	Product Sample 
Product Sample 	Product Sample 
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Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Confidential	Confidential	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	Confidential	
No. of suppliers (which cooperated over 2 times)	Confidential	
No. of provinces which cooperation suppliers belong to	Confidential	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Function design	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	Related products purchase service	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Confidential	Confidential	Confidential
MOQ for each item	<input type="checkbox"/> less 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> above 300	
13.3 Real Case for Large Contract & Lead Time		
Products Name	Order (Within 12 Months)	Lead Time
Confidential	Confidential	Confidential
13.4 Overseas After Sales Service Capacity		



13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A
13.4.3 Average response time	24 hours			
13.5 After-sales service capacity				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --